## Timing of charitable gifts

How appreciated stock can go further with a donor-advised fund



## Example: Client wants to donate \$100,000 FMV Stock originally purchased for \$20,000



## Donate Stock **DIRECTLY (in-kind)**

- Avoid ~\$12,000 in capital gains tax\*
- Keep more value in your charitable gift

**\$100,000** available to give



## Donate Stock **AFTER sale (cash)**

- Pay ~\$12,000 in capital gains taxes\*
- Give what's left after tax

**\$88,000** available to give

\*Assuming 20% rate

